

MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF NET POSITION
For the Third Quarter Ending March 31, 2022

ASSETS

Current Assets:

Cash	\$34,370,313.86
Retailer accounts receivable	12,003,754.93
Prepaid insurance	328,136.50
Other current assets	595,782.46
Total current assets	<u>47,297,987.75</u>

Noncurrent assets:

Capital assets, net of depreciation	1,344,974.45
Total noncurrent assets	<u>1,344,974.45</u>

Total assets	<u><u>48,642,962.20</u></u>
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LIABILITIES

Current liabilities:

Due to State of MS Lottery Proceeds Fund	11,543,588.24
Prizes payable	33,157,659.87
Accounts payable	874,582.12
Accrued liabilities	1,214,000.52
Unearned revenues	508,157.00
Total liabilities	<u>47,297,987.75</u>

NET POSITION

Investment in capital assets	1,344,974.45
Total net position	<u>1,344,974.45</u>

Total liabilities and net position	<u><u>\$48,642,962.20</u></u>
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MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Third Quarter Ending March 31, 2022

	January	%	February	%	March	%	3rd Qtr Jan. 1-March 31, 2022	%
OPERATING REVENUES								
Instant ticket sales	\$26,183,097.00	71.51%	\$27,191,385.00	78.82%	\$32,466,942.00	81.45%	\$85,841,424.00	77.35%
Draw style game sales	10,434,040.50	28.49%	7,307,431.00	21.18%	7,394,071.00	18.55%	25,135,542.50	22.65%
Gross ticket sales	36,617,137.50	100.00%	34,498,816.00	100.00%	39,861,013.00	100.00%	110,976,966.50	100.00%
Less tickets provided as prizes	(844,643.00)	(2.31%)	(799,347.00)	(2.32%)	(748,930.00)	(1.88%)	(2,392,920.00)	(2.16%)
Net ticket sales	35,772,494.50	97.69%	33,699,469.00	97.68%	39,112,083.00	98.12%	108,584,046.50	97.84%
OPERATING PRIZE EXPENSE								
Net prizes	21,514,664.69	58.76%	20,255,235.09	58.71%	22,976,110.25	57.64%	64,746,010.03	58.34%
GROSS PROFIT ON SALE OF TICKETS	14,257,829.81	38.94%	13,444,233.91	38.97%	16,135,972.75	40.48%	43,838,036.47	39.50%
OTHER ADMINISTRATIVE OPERATING EXPENSES								
Retailer commissions	2,197,007.76	6.00%	2,069,877.00	6.00%	2,391,609.09	6.00%	6,658,493.85	6.00%
Gaming vendor fees	1,047,214.34	2.86%	1,054,160.83	3.06%	1,236,591.15	3.10%	3,337,966.32	3.01%
Contractor Fees		0.00%	80,343.75	0.23%	7,675.00	0.02%	88,018.75	0.08%
Advertising	239,385.25	0.65%	290,794.03	0.84%	206,666.59	0.52%	736,845.87	0.66%
Other gaming expense	9,806.25	0.03%	192,615.08	0.56%	106,741.78	0.27%	309,163.11	0.28%
Salaries and benefits	459,983.88	1.26%	450,714.88	1.31%	641,941.12	1.61%	1,552,639.88	1.40%
Retailer merchandising and marketing	9,344.60	0.03%	(11,379.31)	(0.03%)	4,572.04	0.01%	2,537.33	0.00%
Rent, utilities, and maintenance	31,556.75	0.09%	31,103.94	0.09%	32,868.70	0.08%	95,529.39	0.09%
Depreciation	33,588.87	0.09%	33,588.87	0.10%	33,588.87	0.08%	100,766.61	0.09%
Professional fees	24,884.38	0.07%	(58,252.03)	(0.17%)	20,689.60	0.05%	(12,678.05)	(0.01%)
General, administrative, and other operating	77,477.98	0.21%	79,503.11	0.23%	87,548.46	0.22%	244,529.55	0.22%
Total other administrative operating expenses	4,130,250.06	11.28%	4,213,070.15	12.21%	4,770,492.40	11.97%	13,113,812.61	11.82%
OTHER OPERATING REVENUE	176,905.00	0.48%	142,089.00	0.41%	140,315.88	0.35%	459,309.88	0.41%
TOTAL OPERATING INCOME	10,304,484.75	28.14%	9,373,252.76	27.17%	11,505,796.23	28.86%	31,183,533.74	28.10%
NONOPERATING REVENUES (EXPENSES)								
Other revenue								
Interest revenue	4,168.96	0.01%	3,845.01	0.01%	4,203.14	0.01%	12,217.11	0.01%
Interest expense								
Proceeds to State of Mississippi	(10,342,242.58)	(28.24%)	(9,410,686.64)	(27.28%)	(11,543,588.24)	(28.96%)	(31,296,517.46)	(28.20%)
Total nonoperating revenues (expenses)	(10,338,073.62)	(28.23%)	(9,406,841.63)	(27.27%)	(11,539,385.10)	(28.95%)	(31,284,300.35)	(28.19%)
CHANGE IN NET POSITION	(33,588.87)	(0.09%)	(33,588.87)	(0.10%)	(33,588.87)	(0.08%)	(100,766.61)	(0.09%)
NET POSITION								
Net position, beginning of period	1,445,741.06	3.95%	1,412,152.19	4.09%	1,378,563.32	3.46%	1,445,741.06	1.30%
Net position, end of period	\$1,412,152.19	3.86%	\$1,378,563.32	4.00%	\$1,344,974.45	3.37%	\$1,344,974.45	1.21%

% shown as a percentage of gross ticket sales

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MISSISSIPPI LOTTERY CORPORATION
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Third Quarter Ending March 31, 2022

	3rd Qtr Jan. 1-March 31, 2022	%	YTD	%
OPERATING REVENUES				
Instant ticket sales	\$85,841,424.00	77.35%	\$257,629,291.00	78.55%
Draw style game sales	25,135,542.50	22.65%	70,357,253.00	21.45%
Gross ticket sales	110,976,966.50	100.00%	327,986,544.00	100.00%
Less tickets provided as prizes	(2,392,920.00)	(2.16%)	(9,232,594.00)	(2.81%)
Net ticket sales	108,584,046.50	97.84%	318,753,950.00	97.19%
OPERATING PRIZE EXPENSE				
Net prizes	64,746,010.03	58.34%	185,804,120.75	56.65%
GROSS PROFIT ON SALE OF TICKETS	43,838,036.47	39.50%	132,949,829.25	40.54%
OTHER ADMINISTRATIVE OPERATING EXPENSES				
Retailer commissions	6,658,493.85	6.00%	19,678,826.25	6.00%
Gaming vendor fees	3,337,966.32	3.01%	9,959,145.14	3.04%
Contractor Fees	88,018.75	0.08%	88,018.75	0.03%
Advertising	736,845.87	0.66%	2,206,356.60	0.67%
Other gaming expense	309,163.11	0.28%	415,014.59	0.13%
Salaries and benefits	1,552,639.88	1.40%	4,126,074.78	1.26%
Retailer merchandising and marketing	2,537.33	0.00%	47,080.57	0.01%
Rent, utilities, and maintenance	95,529.39	0.09%	288,639.82	0.09%
Depreciation	100,766.61	0.09%	301,615.16	0.09%
Professional fees	(12,678.05)	(0.01%)	260,886.76	0.08%
General, administrative, and other operating	244,529.55	0.22%	718,458.90	0.22%
Total other administrative operating expenses	13,113,812.61	11.82%	38,090,117.32	11.61%
OTHER OPERATING REVENUE	459,309.88	0.41%	1,398,930.38	0.43%
TOTAL OPERATING INCOME	31,183,533.74	28.10%	96,258,642.31	29.35%
NONOPERATING REVENUES (EXPENSES)				
Other revenue				
Interest revenue	12,217.11	0.01%	38,605.55	0.01%
Interest expense				
Proceeds to State of Mississippi	(31,296,517.46)	(28.20%)	(96,589,278.46)	(29.45%)
Total nonoperating revenues (expenses)	(31,284,300.35)	(28.19%)	(96,550,672.91)	(29.44%)
CHANGE IN NET POSITION	(100,766.61)	(0.09%)	(292,030.60)	(0.09%)
NET POSITION				
Net position, beginning of period	1,445,741.06	1.30%	1,637,005.05	0.50%
Net position, end of period	\$1,344,974.45	1.21%	\$1,344,974.45	0.41%

% shown as a percentage of gross ticket sales

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MISSISSIPPI LOTTERY CORPORATION
 PRIZE EXPENSE % CALCULATION
 For the Third Quarter Ending March 31, 2022

	3rd Qtr		YTD	%
	Jan. 1-March 31, 2022	%		
OPERATING REVENUES				
Instant ticket sales	\$85,841,424.00	77.35%	\$257,629,291.00	78.55%
Draw ticket sales	\$25,135,542.50	22.65%	\$70,357,253.00	21.45%
Gross ticket revenue	<u>110,976,966.50</u>	<u>100.00%</u>	<u>327,986,544.00</u>	<u>100.00%</u>
TOTAL PRIZES				
Prize Expense	64,746,010.03	58.34%	185,804,120.75	56.65%
Tickets provided as prizes	2,392,920.00	2.16%	9,232,594.00	2.81%
Total Prizes	<u>67,138,930.03</u>	<u>60.50%</u>	<u>195,036,714.75</u>	<u>59.46%</u>

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